```
1
            UNITED STATES DISTRICT COURT
1
         FOR THE DISTRICT OF MASSACHUSETTS
2
                    MDL No. 1456
3
              C.A. No. 01-CV-12257-PBS
5
          PHARMACEUTICAL INDUSTRY
   AVERAGE WHOLESALE PRICE LITIGATION
7
8
   THIS DOCUMENT RELATES TO ALL ACTIONS
10
11
          DEPOSITION OF MELISSA D. SHANNON, a witness
12
    called on behalf of Baxter International Inc. and
13
    Baxter Healthcare Corporation, pursuant to the
14
    Federal Rules of Civil Procedure, before Jessica L.
15
    Williamson, Registered Merit Reporter, Certified
16
    Realtime Reporter and Notary Public in and for the
17
    Commonwealth of Massachusetts, at the Offices of
18
    Hagens Berman Sobol Shapiro LLP, One Main Street,
19
    Cambridge, Massachusetts, on Tuesday, May 23, 2006,
20
    commencing at 9:35 a.m.
21
 22
```

- 1 Action Complaint to Comply With Court's Class
- 2 Certification Order, marked for identification.)
- Q. Deposition Exhibit Shannon 004 is a
- 4 document entitled "Notice of Errata to the Fourth
- 5 Amended Consolidated Class Action Complaint to
- 6 Comply With Court's Class Certification Order."
- 7 Do you see that document?
- 8 A. I do.
- 9 Q. Ms. Shannon, have you ever seen this
- 10 document before?
- 11 A. Yes.
- 12 Q. When did you first see this document?
- 13 A. Yesterday.
- O. Can I have you look at the last page of
- 15 the document, referring particularly to Health
- 16 Care For All, Paragraph 39a. Do you see that?
- 17 A. Uh-huh. Yes.
- 18 Q. The last sentence says, "During the
- 19 Class Period, HCFA's members have been billed for
- 20 and paid charges for AWPIDs outside of the
- 21 Medicare Part B context based on published AWPs."
- Do you see that?

- L A. I do.
- Q. What's your factual basis for making
- 3 that assertion?
- 4 A. I first noticed this sentence yesterday
- 5 afternoon, and I'm not sure how it got in there.
- 6 I don't think it accurately describes our
- 7 relationship with our members in this case.
- 8 Q. Do you have any data regarding whether
- 9 your members have purchased any drugs that are at
- 10 issue in the AWP complaint?
- 11 A. No.
- 12 Q. Do you have any information regarding
- 13 whether any of your members paid any charges for
- 14 the drugs identified in the AWP complaint?
- 15 A. No. We are a plaintiff for injunctive
- 16 relief only.
- Q. Did you undertake any effort, that is,
- 18 Health Care For All, to contact any members, any
- 19 of your members to ask about their drug purchases
- 20 or drug payments?
- 21 A. No. The only outreach we did to members
- 22 on this question was last August/September in

- l Massachusetts to expand access to affordable,
- 2 quality health care since 1985."
- 3 Do you see that sentence?
- 4 A. Yes.
- 5 Q. Do you agree with the facts outlined in
- 6 that sense?
- 7 A. That sentence is accurate.
- 8 Q. Second sentence says, "HCFA maintains
- 9 its principal place of business in Boston,
- 10 Massachusetts."
- 11 Do you see that sentence?
- 12 A. Yes.
- 13 Q. And is that sentence accurate?
- 14 A. Yes.
- 15 Q. You previously testified that you
- 16 thought the third sentence of Paragraph 39a of
- 17 Deposition Exhibit Shannon 004 was not accurate,
- 18 correct?
- 19 A. Only in that we don't know whether our
- 20 members have been billed for and paid charges for
- 21 AWPIDs.
- Q. And, to your knowledge, Health Care For

- 1 All did nothing to attempt to confirm that,
- 2 correct?
- 3 A. That's correct.
- q Q. Why is that?
- 5 A. I just became aware of this sentence
- 6 yesterday and because we're plaintiffs for
- 7 purposes of injunctive relief only, so we weren't
- 8 concerned with the drug use or payment history of
- 9 our members, and we don't ever ask those questions
- 10 in the routine course of advocacy with our
- 11 members.
- 12 Q. And you say your -- Health Care For All
- 13 is only interested in injunctive relief only; is
- 14 that correct?
- 15 A. In this case, we're a plaintiff in this
- 16 track of this lawsuit for injunctive purposes
- 17 only.
- Q. So Health Care For All is not seeking
- 19 any damages in this case?
- 20 A. That's correct.
- 21 O. Since coming to Health Care For All,
- 22 have you had an occasion to do any research

- 1 Q. Were you aware of that?
- 2 And when you used the word "track," were
- 3 you referring to Track 1 or Track 2 or --
- 4 A. Track 1, yes.
- 5 Q. You were referring to Track 1.
- 6 So by that --
- 7 A. Only because I wasn't making any
- 8 assumptions about our involvement in future
- 9 tracks.
- 10 Q. Okay. Let me go back and ask a few
- 11 questions just to make this a little cleaner.
- 12 I asked you earlier about the
- 13 allegations contained in Paragraph 39a of
- 14 Deposition Exhibit Shannon 004?
- 15 A. Yes.
- 16 Q. And the last sentence of which you said
- 17 was inaccurate?
- 18 A. Yes --
- 19 Q. Now --
- 20 A. -- to my knowledge. We don't have
- 21 knowledge about that. That may be an accurate
- 22 sentence, but we don't have knowledge enough to

- l say whether that was true or not.
- Q. And you, to your knowledge, Health Care
- 3 For All has spoken to none of its members about
- 4 drug purchases or drug sales or drug
- 5 reimbursement?
- 6 A. That's correct, although we have -- some
- 7 of our members have agreed to be plaintiffs in
- 8 other lawsuits, and therefore I have talked to
- 9 some members about their use of prescription drugs
- 10 related to those other lawsuits.
- 11 Q. But none relating to the AWP litigation?
- 12 A. That's correct.
- Q. Now, does your answer to this question
- 14 supply whether we're talking about Track 1
- 15 defendants and Track 1 drugs or Track 2 defendants
- 16 and Track 2 drugs?
- 17 A. I assume that it does, but I know -- you
- 18 know, I'm not a lawyer in a litigation context,
- 19 and there may be -- the situation may be very
- 20 different by the time we get to Track 2. I don't
- 21 know whether -- what's going to happen in Track 2
- 22 is all I meant to say. I wasn't meaning to say

- l that anything I've said wouldn't also apply to
- 2 Track 2, assuming that we're still a plaintiff in
- 3 the case at that time.
- Q. But today your answers apply to both
- 5 Track 1 and Track 2?
- 6 A. Yes.
- 7 Q. You previously mentioned that there were
- 8 four individuals who were working with PAL?
- 9 A. Yes.
- 10 Q. Do you know who those -- or --
- 11 A. Three.
- 12 Q. Three individuals.
- Who were the three individuals who
- 14 worked with PAL?
- 15 A. They have a director of the project,
- 16 Alex Sugarman-Brozan -- there's a hyphen between
- 17 Sugarman and Brozan -- and Renee Markus Hodin.
- 18 I'm not sure her exact job title. She's sort of
- 19 deputy director of that project. She's sort of
- 20 the liaison to community groups around the
- 21 country. And then they have what they call an
- 22 associate who supports them.

- 1 Q. And who's that?
- 2 A. Julie Bizzotto.
- Q. Are those three individuals employed by
- 4 Health Care For All?
- 5 A. No. They're employed by Community
- 6 Catalyst.
- 7 Q. Do you know whether any of those three
- 8 individuals worked for any other entity as well as
- 9 Community Catalyst?
- 10 A. Currently?
- 11 Q. Yes, ma'am.
- 12 A. To my knowledge, they don't.
- Q. And just to make sure, you don't know
- 14 which Track 1 or Track 2 drugs were purchased by
- 15 any of Health Care For All's members, correct?
- 16 A. That's correct.
- Q. Nor do you know whether any members,
- 18 drug purchasers -- whether reimbursement had been
- 19 based on AWP at all, correct?
- 20 A. For our members, not at all.
- Q. Nor do you know whether any of your
- 22 members actually paid for drugs at prices lower

- 1 Track 2?
- 2 A. That's correct.
- 3 O. What remedy does Health Care For All
- 4 seek in this AWP litigation?
- 5 A. We're in the lawsuit for injunctive
- 6 relief only to hope that the practices would be
- 7 changed so that consumers can have more access to
- 8 prescription drugs at affordable prices.
- Q. What specific injunctive relief do you
- 10 want?
- 11 A. We don't have a specific remedy in mind.
- 12 Q. For example, are you suggesting that
- 13 through your lawsuit, Congress should somehow
- 14 change Medicare reimbursement?
- A. No, we're not suing Congress. No. We
- 16 do -- we don't have a specific remedy in mind.
- 17 (Exhibit Shannon 005, Document
- 18 headed "Consumer Groups Charge Industry-Wide Price
- 19 Manipulation Over \$800 Million in Illegal
- 20 Profits from Medicare & Medicare Patients," marked
- 21 for identification.)
- Q. Let me show you what's been marked as

- l contact and ask for your members' information
- 2 regarding drugs used or how they were -- whether -
- 3 how any paid for their drugs or whether there
- 4 was any reimbursement, correct?
- 5 A. Unless they were a plaintiff in a
- 6 different lawsuit, no.
- 7 Q. But as to the AWP litigation, the
- 8 answer's no?
- 9 A. That's correct.
- 10 Q. No. 21 -- I'm sorry, No. 18, as to
- 11 information regarding the injury suffered by
- 12 Health Care For All, you've produced no documents
- 13 relating to that. How has Health Care For All
- 14 been injured as a result of the complaints in the
- 15 AWP litigation?
- 16 A. Health Care For All itself doesn't --
- 17 isn't claiming any damages and doesn't have any.
- 18 We are concerned --
- 19 Q. Doesn't have any injury?
- 20 A. Any injury.
- 21 Q. Okay.
- A. As an organization we're concerned, as I

- l said initially, about healthcare access, and so we
- 2 are concerned that the practices alleged in this
- 3 lawsuit have contributed to making prescription
- 4 drugs less accessible to people, particularly
- 5 people of limited means who are our primary
- 6 constituency.
- 7 Q. No. 21 indicated we were going to ask
- 8 you questions about the decision to seek
- 9 injunctive relief, and we have asked those
- 10 questions. I believe you testified that you don't
- 11 know what remedy Health Care For All seeks; is
- 12 that correct?
- 13 A. Yeah, what type of injunctive relief?
- 14 Q. Yes.
- 15 A. That's correct.
- Q. Okay. Why?
- A. Because we are not expert in how this
- 18 issue should be resolved. We're interested in
- 19 seeing the practice changed in an equitable way.
- 20 I think that that could be done in any number of
- 21 forms.
- Q. But you just don't know what they are?

```
1 A. That's correct.
```

- 2 MR. JACKSON: Subject to recall, based
- 3 upon additional documents that may be produced, I
- 4 don't have any further questions of Health Care
- 5 For All at this time. I will say -- add that I
- 6 think that I'll be sending you a letter asking for
- 7 other documents that were mentioned during our
- 8 deposition today that have not yet been produced
- 9 in other similar matters, but subject to that and
- 10 the ability to recall this witness, I have nothing
- 11 further today.
- MR. NOTARGIACOMO: We'll respond to that
- 13 letter upon receipt. I have -- unless people on
- 14 the phone have questions, I just have a few
- 15 questions. Anybody on the phone have any
- 16 questions?
- MS. WALKER: I don't.
- MS. MACER: No.
- 19
- 20 CROSS EXAMINATION
- 21 BY MR. NOTARGIACOMO:
- Q. And, Ms. Shannon, I have just a few

105TH CONCRESS Int Service

HOUSE OF REPRESENTATIVES

BALANCED BUDGET ACT OF 1997

REPORT

OF THE

COMMITTEE ON THE BUDGET HOUSE OF REPRESENTATIVES

TO ACCOMPANY

HR 2015

A BILL TO PROVIDE FOR RECONCILIATION PURSUANT TO SUB-SECTIONS (bk1) AND (c) OF SECTION 105 OF THE CONCURRENT RESOLUTION ON THE BUDGET FOR FISCAL YEAR 1998

together with

ADDITIONAL AND MINORITY VIEWS



JUST 24 1997 —Committed to the Committee of the Whole House on the State of the Union and ordered to be printed

U.S COVERNMENT PRINTING OFFICE

WASHINGTON 1997

· -

provision is intended to promote efficiency, increase uniformity, and reduce administrative burdens in claims administration and billing procedures

Effective Date The provision is effective upon ensetment

Section 10615 Updates for ambiliatory surgical services

Current Low Medicare pays for ambulatory surgical center-(ASC) services on the basis of prospectively determined rates. These rotes are updated annually by the CPI-U OBRA 93 climinated updates for ASCs for FY1994 and FY1995. Explanation of Propusion. The provision would set the updates for FY 1998 through FY2002 at the uncrease in the CPI-U minus 20 percentage points.

PI 1990 invoke research provision would contribute to slowing Reason for change This provision would contribute to slowing unsustainable growth in Part B expenditures

Effective date This provision is effective for services delivered on or after October 1, 1997

Section 10616 Reimburgement for drugs and biologicals

Current Loss Payment for drugs is based on the lower of the estimated acquisition tost or the national average wholesake price Payment may also be made as part of a reasonable cost or prospective payment.

Payment may also be made as part of a reasonable cost or prospective payment.

Explanation of Provision. The provision would specify that in any case where payment is not made on a cost or prospective payment basis, the payment shall be regulal to 36 percent of the average wholesale price for the drug or biological involved.

Recoon for Change The Inspector General for the Department of Health and Human Services has found evidence that over the past several years Medicare has paid aguificantly more for drugs and biologicals than physicians and pharmacists pay to acquire such pharmacisticials. For example, the Office of Inspector General reports that Medicare reimbursement for the top 10 oncology drugs ranges from 20 percent to bearly 1000 percent per dosage more than acquisition costs. The Committee intends that the Secretary, in determining the sverage wholesale price, should take into consideration commercially available information including such information as may be published or reported in various commercial reporting services. The Committee will monitor AWPs to ensure that this provision does not simply result in a 5% increase in AWPs

Effective Date. The provision is effective January 1, 1998.

Section 10617 Coverage of oral ann nousen drugs under

Section 10617 Coverage of oral anti-nousea drugs under chemotherapeutic regimen

Chemotherapeutic regimen

Current Law Medicare provides coverage for certain oral cancer drugs. The Administration has specified that Medicare will pay for anni-emetic drugs when they are needed for the administration and absorption of primary. Medicare covered oral annicancer chemotherapeutic agents when a high likelihood of voimiting exists. Explanation of Provision. The provision would provide coverage, under specified conditions, for a self administered oral drug used as an scute anni-emetic used as part of an annicancer chemotherapeutic regimen. It would have to be administered by or under the supervision of a physician for use immediately before,